

GET CLIENTS NOW!™ Action Worksheet

What strategies will you use?



DIRECT CONTACT & FOLLOW-UP



NETWORKING & REFERRAL BUILDING



PUBLIC SPEAKING



WRITING & PUBLICITY



PROMOTIONAL EVENTS



ADVERTISING

Where are you stuck or what needs the most work?

Filling the pipeline Following up Having sales conversations Closing sales

How much business do you have now? _____

How much business do you *really* want? _____

What would that get you? _____

What is your program goal? _____

What will be your reward? _____

Success Ingredients

Target Date

1. _____

2. _____

3. _____

Daily Actions

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

Special Permission _____